

# European Digital Banking Report 2025

Profitability, Innovation, and Competitive  
Benchmarking Across Europe.

The definitive benchmark of Europe's digital banks — where they  
profit, how they grow, and what comes next.

You will soon receive your report. here's what it will include.



**C-INNOVATION**  
EMPOWERING STRATEGY

Relevant. Objective. Empowering



The UK



Germany



France



Spain



Italy

*Preview Report — Full Release Coming Soon*

# Our Research Fuels Decisions at 100+ Leading Financial Institutions Globally.

From top-tier banks to fast-scaling FinTechs, C-Innovation supports decision-makers with data-driven insights and strategic clarity.

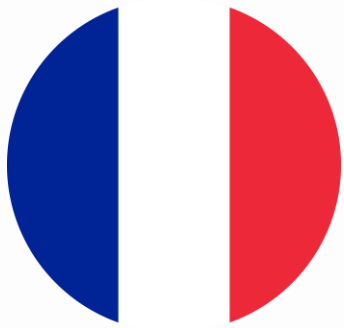


J.P.Morgan



# We take a closer look at Europe's five core markets

Europe is no longer just a regional story: it has become a global phenomenon, with lessons and models that financial players worldwide cannot afford to ignore.



France



Germany



Italy



Spain

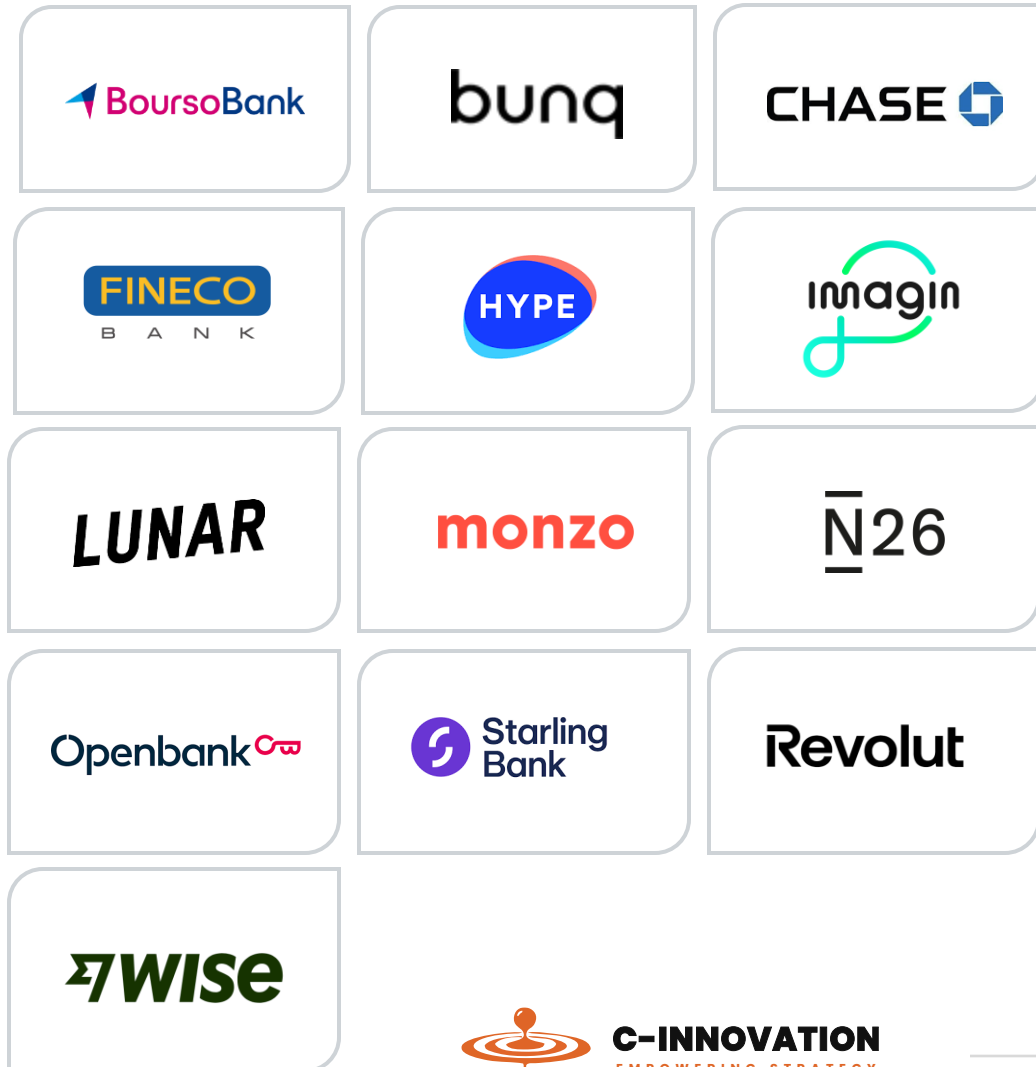


United  
Kingdom

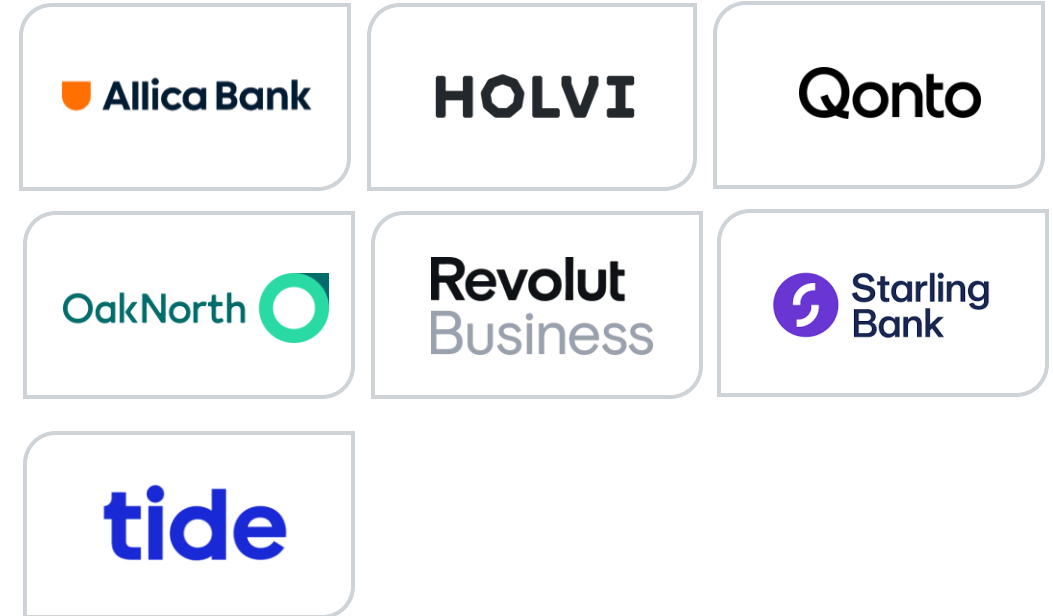
# This report benchmarks Europe's leading digital banks

From household names in personal banking to rising stars in SME finance.

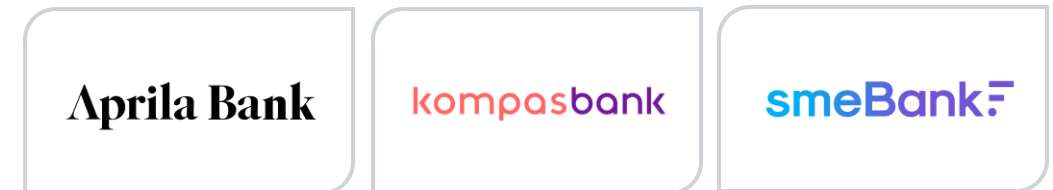
## Personal Banking



## SME Banking



## Regional Innovators



Smaller but noteworthy challengers, adding diversity from Nordics, Baltics, and CEE.

# European Digital Banking Report 2025.

## Table of contents

1.

Market Opportunities

2.

European Banking Landscape

3.

Benchmarking of Leading Players

4.

SME Banking Benchmarking

5.

Findings & Strategic  
Takeaways

# Europe at the Forefront: Digital Banks Shaping Global Finance.

Europe's digital banking sector has evolved into one of the **most competitive and innovative ecosystems worldwide**. No longer just regional challengers, European digital banks now set **global benchmarks in user experience, product innovation, and regulatory adaptation**.

After years of disruption and rapid growth, the focus has shifted toward **sustainable profitability and long-term strategic expansion**. This report provides a structured lens on how leading players are navigating market pressures, regulatory change, and shifting customer expectations — and **where the next wave of global opportunities will emerge** from Europe's financial hubs



*"Europe's digital banks have reached a turning point — moving beyond disruption into profitable, scalable models that reshape the future of finance. With this report, we give decision-makers the clarity to anticipate shifts, benchmark against the best, and act with confidence in a market that rewards both speed and strategy".*

Javier Guevara Torres  
Co-founder & CEO at C-Innovation





# 1. Market Opportunities

Europe is a fragmented market, but this creates unique growth pockets.

- **Profit Pools:** Lending and payments remain the strongest revenue drivers, while wealth and investments are gaining traction.
- **Adoption Trends:** Markets like the UK show saturation, but Southern Europe (Spain, Italy, Portugal) still offer room for aggressive digital penetration.
- **Emerging Gaps:** SME banking, cross-border services, and embedded finance solutions remain under-served.

This section identifies where new entrants — and existing challengers — can capture share in 2025 and beyond.

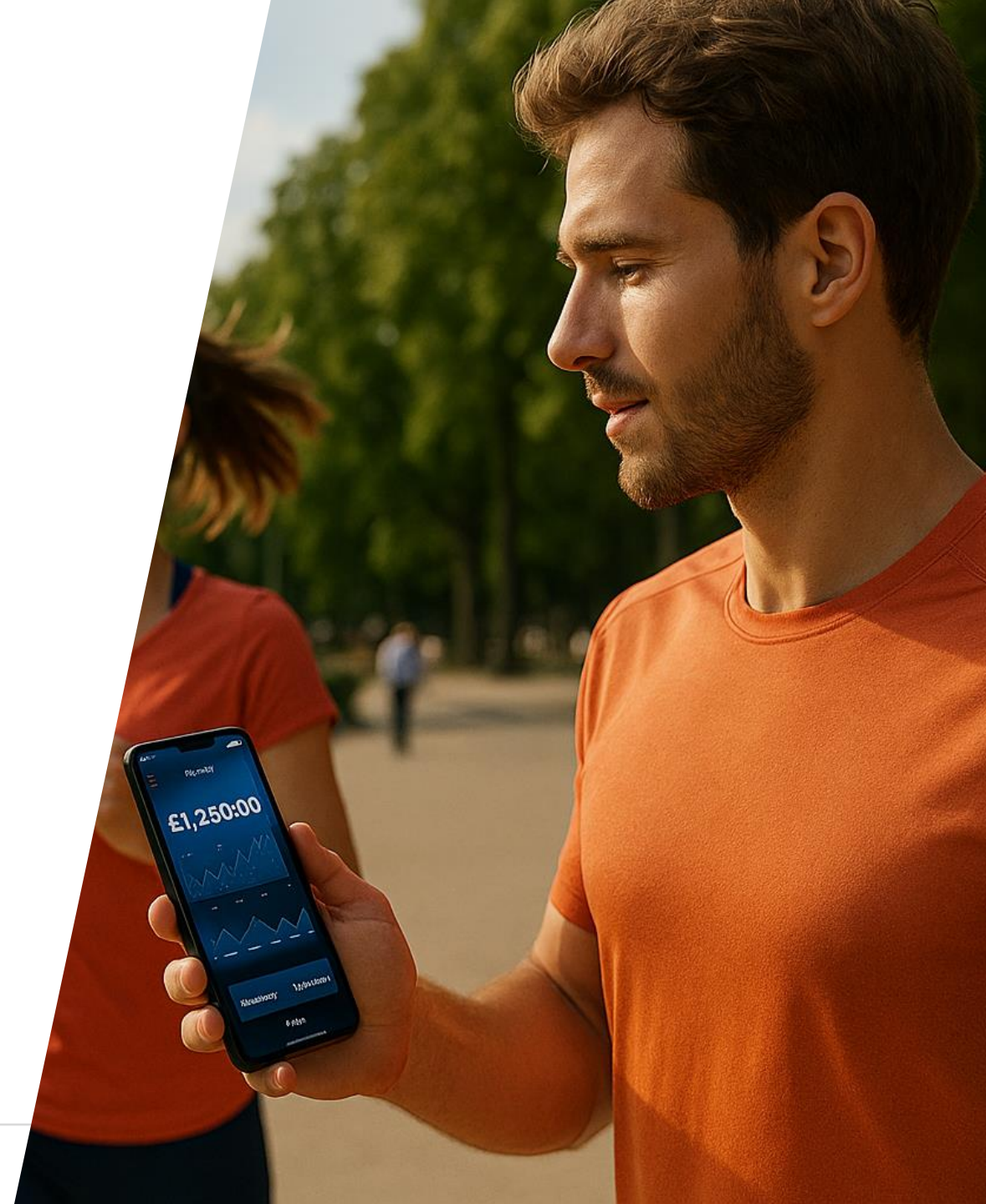


## 2. European Banking Landscape

Europe is not a monolith — each country has its own regulatory rhythm, incumbent strength, and customer expectations.

- **UK:** Highly competitive, mature, but innovation-driven.
- **France:** Scale and profitability in SME banking are reshaping the market.
- **Germany:** Slow adoption but large addressable volumes.
- **Spain & Italy:** Strong growth in mobile adoption, with new entrants reshaping customer behavior.

This section outlines **how these local contexts shape digital bank strategies**, and where cross-border ambitions will succeed or fail.



# 3. Benchmarking of Leading Players

Our benchmarking evaluates digital banks across financial, strategic, and product dimensions.

We analyze:

- **Value proposition & app experience**
- **Key financial indicators:** revenue, deposits, ARPU, profitability
- **Product strategy:** expansion into lending, SME, investments, and beyond
- **Market positioning and differentiation**

We highlight not only who is winning, but also what makes their model repeatable — or vulnerable.



# 4● SME Banking in the Spotlight

The race for digital banking dominance is increasingly shaped by SME-focused models.

- **Core Leaders:** Qonto, Starling Bank, Tide, Holvi, Bunq — proving that SME banking is no longer a side offering but a profitable core, driven by credit, cashflow solutions, and workflow integration.
- **Diversified Players:** Revolut and others expanding from personal into SME, testing whether scale-first models can translate into sustainable business banking.

This section **benchmarks the strategies, models, and profitability paths** of Europe's SME champions, showing how business banking is emerging as the true engine of long-term growth.





## 5. Findings & Strategic Takeaways

The analysis is already surfacing **three decisive shifts shaping Europe's digital banking landscape**:

- **Profitability over growth at all costs** – lenders with strong unit economics are beginning to set the pace.
- **Product ecosystems driving loyalty** – customers gravitate toward platforms where they can borrow, save, invest, and run their businesses seamlessly.
- **Regulatory adaptation as a new frontier** – licensing and capital requirements are raising the bar for new entrants.

These shifts mark only the starting point – the sections ahead dive deeper into how strategies, players, and market conditions are evolving to define Europe's next chapter.



# Pre-Order Benefits

Purchasing early gives financial leaders a sharper competitive edge:

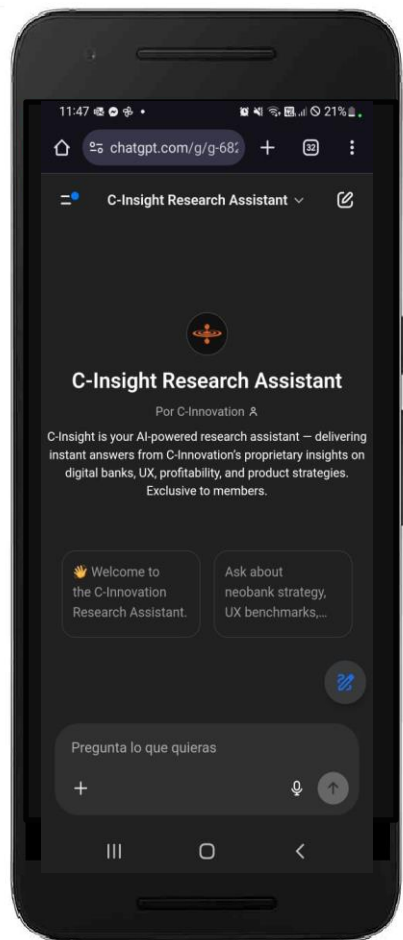
- **Save with Early-Bird Access** — available until **September 15 only**.
- **Be first to insights** — receive the report **before public release** in October (Corporate Members receive it automatically as part of their membership).
- **Go deeper with data**— detailed by player, country, and segment. (Available only to C-Innovation members).
- **Expert guidance** - analyst Q&A to interpret findings for your strategy.



This is more than a report — **it's your toolkit to navigate Europe's fast-moving digital banking market.**

# Access the Full Research Data — and Ask Our AI

All datasets, sources, and updates live in the Client Area. Corporate members also get our C-Inights AI Assistant for instant, on-demand analysis.



## Access to all repots and Data Hub (Corporate Members)

- Full data of product offering by selected players
- XLS exportable tables
- Ready-to-use charts.

---

## C-Inights AI Research Assistant (Corporate Members)

- Ask natural-language questions, get instant answers
- Run comparisons, cohort cuts, and market-share scenarios
- Auto-generate charts/tables and concise summaries
- Grounded in our proprietary dataset + cited sources

**Chat with the C-  
Insights AI Assistant**

**Become a  
Corporate Member**

[www.c-innovation.eu/plans](https://www.c-innovation.eu/plans)

## From Insight to Impact: Choose Your Access

### Pre-Order the Report

€1,000

Includes:

- 20% Early-Bird Discount, standard €1,250
- Early access to the full report
- Analyst Q&A session

### Become a Corporate Member (One User)

€1,600

Includes:

- Report automatically included
- Benchmarking dataset
- Access to all our reports
- AI Research Assistant
- Access to analysts and more

Pricing **available until September 15.**

Stay tuned for more!



**C-INNOVATION**  
EMPOWERING STRATEGY

To get full Corporate Access of our Reports [contact us](#)

Buy this report now

[www.c-innovation.eu](http://www.c-innovation.eu)



*This study was carried out by C-Innovation. Do not hesitate to follow us via LinkedIn to keep you informed of the latest FinTech developments.*

